



**Western Region Chapter,  
American Music Therapy Association, Inc.**

March 27, 2017

TO: Mike Satterfield

RE: Maria Maddock

Dear Mike,

I wanted to reach out and let you know that Maria Maddock has been so very helpful to us in managing all aspects of Western Region Chapter of the American Music Therapy Association's (WRAMTA) contract negotiations with hotels for committee meetings and conferences. She has helped us both with WRAMTA as well as with our non-profit Higher Octave Healing for small committee events (10-12 people) as well as large regional conferences.

I can't say enough wonderful things about how Maria has advocated for us throughout the entire process all the way through our events and after the event. She even came in on a Saturday to meet with the WRAMTA Executive Board to ensure she understood the needs for our upcoming conferences first-hand. The relationship with her is full service. We really appreciate the partnership with Maria and HelmsBriscoe, and look forward to a working together for many years to come.

Please feel free to reach out to me if you have any questions about my Maria's work with our organizations. I couldn't be happier with her attitude and pro-active support of our needs.

Sincerely,

*Kymla J. Eubanks, MM, MT-BC*

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President, WRAMTA

(602) 403-8800

Kymla@wramta.org

# NATIONAL ACUPUNCTURE DETOXIFICATION ASSOCIATION

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August 24, 2016

Mr. Satterfield,

My name is Sara Bursac and I am the executive director for the National Acupuncture Detoxification Association. We recently had the pleasure of working with Maria Maddock in securing two locations for our 2017 national conference event.

We had initially planned to have our conference in New York City and then on the brink of a contract drafted by a hotel there, decided to change locations to Delaware. Maria transitioned with us incredibly smoothly, and began to look into hotels in Delaware. At one moment we even thought the location would be in Pennsylvania, and so she looked at options in Philadelphia. Her response times were always very quick and comprehensive.

She was able to do excellent negotiation on our behalf, as we are a small, nonprofit organization where every cost savings counts. We are very happy with our current two contracts in Delaware and hope that we can work with Maria again next year when we will be looking into a new conference location and hotel.

Sincerely,

Sara Bursac  
Executive Director  
(307) 460-2771

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September 9, 2015

Mike Satterfield, Regional Vice President  
HelmsBriscoe  
20875 N. 90th Place  
Scottsdale, AZ 85255

Dear Mike,

I recently had the pleasure of working with Maria Maddock when she helped me book a hotel for two upcoming conferences in two cities. As a 100% volunteer organization of marketing and business development professionals for the architecture, engineering and contracting industry, my co-chair and I have zero experience researching, qualifying, booking and negotiating with hotels.

We began the hotel procurement process late and were already months behind in securing a venue for our February 2016 conference when we were introduced to Maria. She not only vetted a number of hotels for us, but secured access to hotels that were unresponsive to us in our initial search and she was able to set up tours in a short time frame.

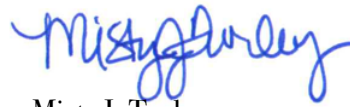
Once that venue was selected, Maria wasted no time in negotiating a fair contract for our organization. She then began the process all over again in a different city for our 2017 conference. We had learned our lesson about starting this process too late and wanted to be proactive to ensure we had our pick of venues in order to choose the right one. Again, with Maria's help, we had the entire process completed in about six weeks.

We have been raving about Maria across our entire organization of more than 4,000 people in 40 chapters. She was responsive to our requests, explained contract terms in language that we could understand and provided great service and insight in leading us through a completely new world.

Sincerely,



Rob Cullison  
Business Development Manager  
Austin Commercial



Misty J. Turley  
Director, Corporate Marketing  
Flintco, LLC