

4/3/2018

**Debb Childs, CMP, CASE** *Director, Global Accounts*HelmsBriscoe

**Lane Rabin** *Manager, Global Accounts*HelmsBriscoe

Dear Debb and Lane,

I am writing to thank you both so much for your assistance with our 11<sup>th</sup> Annual Leadership Summit in Scottsdale, AZ, last year, and our upcoming 12<sup>th</sup> Summit coming up in Los Angeles.

The time you spent with me before my site visit was time very well spent! The hotels were right on-point, especially the one that ended up being our host hotel. I have never seen our attendees so happy, and the feedback we received was stellar! But what made it exceptional for me was not having to do the 'hard work' – sourcing hotels, negotiating contracts, etc. Having you both in my corner made the process so much easier, and the rate that you were able to negotiate was amazing!

I have already referred some of my colleagues your way, and happily recommend you every opportunity I have. Looking forward to working with you on our next conferences!

All the best,

Denise Spivak
Deputy Director

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