



**I worked with Kim Kossl of HelmsBriscoe as my representative. She was very professional in her approach to our mission and brought a great deal of organization and knowledge to the entire process. She handled every one of our requests very efficiently and completely and to our complete satisfaction. She was able to obtain information for the cities we were considering to a much greater degree of specificity than I would have ever been able to obtain. The hotels were very responsive to her requests for information and provided her with details we have never been able to obtain in the past when working on our own.**

**Kim was also most helpful in the negotiations with the selected hotel. She was able to obtain additional concessions from the hotel we had never received in the past, when we negotiated contracts on our own. She brought a great deal of knowledge and experience to the entire process which resulted in numerous benefits to our organization. Every member who had the pleasure to work with Kim was very satisfied and impressed with her level of expertise and professionalism. The Oklahoma Telephone Association is completely satisfied with the service and results we received from Kim and HelmsBriscoe and look forward to working with them again in the future.**

**Bob Stafford  
Executive Vice President**



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September 8, 2010

To Whom It May Concern:

Re: NMDA Annual CE Getaway

HelmsBriscoe has shown their commitment to us in handling all our requests and concerns in a very efficient and accurate manner. After working with them last year we decided we should work with them again this year and have a successful cruise getaway for our organization.

Their staff (Nicola Rowan, Kim Kossl and George Gehl) are very patient and knowledgeable, not only with us but with our members when they call HelmsBriscoe for additional concerns or assistance. HelmsBriscoe's service is outstanding.

HelmsBriscoe would be a tremendous asset to anyone who uses them for their meetings and I recommend them without reservation. If you have any questions, please do not hesitate to contact me ([narenas@nmdental.org](mailto:narenas@nmdental.org)).

Sincerely,

*Nancy Arenas*

Assistant Executive Director