



BNP PARIBAS

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world

To Whom It May Concern:

Bernie Lau from HelmsBriscoe has played a significant role in helping us with venue sourcing around the world for our events.

Bernie is quick to understand our need, respond and make sure that our interest is well taken care of. Often times, our events have very short planning time. Bernie is prompt with options and diligent in securing the best terms for our events.

I would highly recommend Bernie's venue sourcing service to any company looking for meeting and accommodation space. Her negotiation has saved us considerable time and effort. She is a valuable asset to our team and a pleasure to work with. HelmsBriscoe's international network and unbiased recommendation make sure that we secure the best deal for our events.

We look forward to continuing our close working relationship with Bernie and HelmsBriscoe.

A handwritten signature in black ink, appearing to read "Desiree Tang".

Desiree Tang

Marketing, Communications and Events | Global Markets

BNP Paribas Hong Kong Branch



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August 11, 2015

To Whom It May Concern:

Bernie Lau from HelmsBriscoe has played a significant role in helping us to plan our conferences and sourcing for the ideal venue for our events. Founded in 1928, C&K Components has built a position of leadership by providing one of the broadest lines of quality switches and a superior level of customer service.

Bernie understands our need, is quick to respond and make sure that our interest is well taken care of. She is diligent in sourcing the most suitable venues for our events. We are pleased with the rates and concessions which HelmsBriscoe has secured for us.

I would highly recommend Bernie's venue sourcing service to any company looking for meeting and accommodation space. Her negotiations have saved our company considerable time and money. She is a valuable asset to our team and a pleasure to work with. HelmsBriscoe's international network and unbiased recommendation make sure that we are getting the best deal for our events.

We look forward to continuing our close working relationship with Bernie and HelmsBriscoe.

Sincerely,

A handwritten signature in blue ink, appearing to be 'Stephanie Tang', written in a cursive style.

Stephanie Tang
Marketing Communications Manager



To whom it may concern:

I am writing to acknowledge the significant role Bernie Lau, of HelmsBriscoe, played in the venue sourcing for our international programs over the past two years. Huawei Technologies is the world's leading information and communication technologies (ICT) solutions provider. Our products and solutions have been deployed in over 140 countries, serving more than one third of the world's population.

Each year we organise / participate in hundreds of professional events around the world. The venue finding service offered by HelmsBriscoe has taken the time and stress out of sourcing international properties for accommodation and meeting space.

Bernie's professionalism and customer service ensures that our interest is best protected. She adds value to our meetings program by negotiating beneficial terms and conditions. Her negotiations have realized considerable cost and time savings to our company. The service of Bernie allows our team to focus on other strategic aspects of event planning. She is a valuable asset to our team and is a pleasure to work with.

I would enthusiastically recommend HelmsBriscoe's service to any company who requires off site meeting space and accommodation. HelmsBriscoe's international network of associates ensures we benefit from their local knowledge. Their vast network of supplier relationship strengthens our negotiation and buying power. Their unbiased recommendation ensures that we are presented with a range of options tailored to our needs.

We look forward to moving forward with our HelmsBriscoe partnership.

Samantha Chen
Director of Resource Management Department
Customer Relationship Management Department
Huawei Technologies

A handwritten signature in black ink, appearing to read "陈霞敏" (Chen Xiaomin).